

Club Consulting & Appraisal Services



How GPA can help

Private Clubs encounter a variety of challenges. Sometimes, a fresh set of eyes and ears can help.

At Golf Property Analysts (GPA), we're problem solvers and look at each club individually, based on its own specific set of circumstances. We've seen most of the kinds of problems clubs experience and we've seen what works and what doesn't. We'll work with club staff and leadership to formulate logical solutions to the complex issues that plague clubs.

Some of the ways we can help are listed and we'd love to discuss with your club the best way to approach your club's challenges.

Laurence A. Hirsh
CRE, MAI, SGA, FRICS

Philadelphia, PA • Jupiter, FL

Phone: 610-397-1818

Web: www.golfprop.com

E-mail: Larry@golfprop.com

Consulting Services

1. **Operational Review and Audit**
2. **Membership Market Analysis**
3. **Real Estate Tax Analysis**
4. **Property Brokerage/Marketing**
5. **Impact Studies**
6. **Feasibility Analysis**
7. **Market Positioning Analysis**
8. **Project Planning**
9. **Informed Strategic Planning**
10. **Agronomy/Maintenance**
11. **Golf Course Design Consulting**
12. **Facilities Analysis**
13. **Cash Flow Analysis**
14. **Food & Beverage**

TAX ASSESSMENT

GPA has extensive experience with ad-valorem tax cases in many states, working for both clubs and taxing authorities and we understand the methodologies and market dynamics unique to golf and club property tax assessment cases.

Fees

Of course, no discussion is complete without addressing the cost of our services. Key to this is defining the scope of the assignment and the method of delivery, each of which contribute to the cost. At GPA, we strive to provide a variety of cost options while ensuring that the scope of the assignment is adequate for the intended purpose. The cheapest option is not always the least costly. It is our mission to provide excellent value and to ensure that the client knows the cost, and what to expect to receive, up front.

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property
analysts
valuation • advisory