

PROFESSIONAL QUALIFICATIONS

LAURENCE A. HIRSH, CRE, MAI, SGA



Laurence A. Hirsh, CRE, MAI, SGA is the president of Golf Property Analysts and a member of the following organizations:

Memberships

- Counselors of Real Estate (CRE)
- Appraisal Institute (MAI)
- Society of Golf Appraisers (SGA) – President, 1992 ‘93
- National Golf Foundation
- Golf Course Superintendents Association
- Natl. Golf Course Owners Association
- National Club Association
- Urban Land Institute
- Golf Digest “100 Greatest” Panel – 1993-2004
- Golfweek “America’s Best” Course Rating Panelist, 2004 – pres.
- USGA Green Section Committee – 1998 - 2001

EXPERIENCE

Appraisal and Consulting Experience has involved most types of real estate, including commercial, industrial, single and multi-family residential and many special purpose properties. Major areas of concentration have been retail, office, distribution and lodging properties with a specialty in the valuation and analysis of golf course properties. Additional experience has been developed in the area of recreational properties, development consulting analysis and appraisal review. Geographic areas served include 45 US states, the Caribbean and Canada. **Completed over 3,000 golf property assignments.** Clients include financial institutions, law firms, accounting firms, clubs, individuals and corporations. Has been president of Hirsh Valuation Group or its predecessors since 1980 and employed in the real estate appraisal profession since 1978. Finalist for Central Pennsylvania “Entrepreneur of the Year” award for 1992 in Real Estate Category. Additional real estate investment and development experience is outlined below.

- **Developer of Wren Dale GC, first private golf club in Harrisburg, PA in 40+ years, designed by Hurdzan-Fry and built by Landscapes Unlimited**
- **Centre Square Office Building.** 15,000 SF office building, Lemoyne, Pennsylvania
- **Prospect Plaza Shopping Center.** 18,000 SF strip shopping center in York, Pennsylvania
- **Cherry Lane II.** Historic Rehab of 7,000 SF office/retail project in York, Pennsylvania
- **Blue Mountain Place.** 5.25 acres, development plan & land flip
- **Prospect Common Office Center.** 10,000 SF office near Columbia, Pennsylvania
- **Oakview Office Campus.** three-building 36,000 SF office in suburban Harrisburg, Pennsylvania
- **Northwood Office Center** 4,000± SF office condominium in suburban Harrisburg, Pennsylvania

Certified in the following states:

PA, FL, GA, SC, NY, MD, MI, VA, OH, NJ, AZ (Also temp. in NC, TX)

Licensed Broker in PA, NJ, MD, VA, NY, DE, FL – Responsible for sale of over \$125 million in golf property sales transactions, including:

**Blue Mountain GC, PA
Fairfax National GC, VA
Diamond Run GC, PA
Heritage Creek GC, PA
Stone Harbor GC, NJ
Pebble Creek GC, SC
Greystone GC, TN
Augustine GC, VA
Broad Run GC, PA
Hollow Brook GC, NY
Downingtown GC, PA
Olde Stonewall GC, PA**

**Links at Challedon, MD
Bear Creek GC, MD
River Downs GC, MD
Hopewell Valley GC, NJ
Springwood GC, PA
Whitetail GC, PA
Tattersall GC, PA
Blue Heron Pines GC, NJ
Madison Green GC, FL
Running Deer GC, NJ
Hopewell Valley GC, NJ**

Continuing Education

Mr. Hirsh adheres to an intensive continuing education program which includes required and elective courses through the Appraisal Institute, private appraisal and real estate education providers and attendance at numerous golf related programs, including those presented by the PGA of America, National Golf Course Owners Association, Golf Course Superintendents Association, Club Managers Association of America and National Club Association. In addition, Mr. Hirsh complies with the Society of Golf Appraisers (SGA) continuing education program and the requirements of appraisal and broker licensure in numerous states and the Appraisal Institute's voluntary continuing education program.

Publications

Author - *Golf Property Analysis and Valuation*, 2016, Appraisal Institute, Chicago, IL
Available at www.appraisalinstitute.org/golf

Fair & Equitable, September, 2019, Uniformity in Golf Course Assessments -

<https://media.golfprop.com/media/2019/10/Fair-Equitable-2019.pdf>

The Appraisal Journal, January, '91, Golf Courses: Valuation & Evaluation

<http://www.golfprop.com/wp-content/uploads/2016/06/Hirsh-article-The-Appraisal-Journal-1991.pdf>

The Appraisal Journal, 4-94, "Private Equity Country Club Communities - Issues & Answers"

<http://www.golfprop.com/wp-content/uploads/2016/06/Hirsh-Appraisal-Journal-Article-1994.pdf>

Real Estate Issues, Vol 38, Number 2, 2013, "Golf Courses and Tax assessments: Just One Right Way?."

<http://www.golfprop.com/wp-content/uploads/2016/06/RE-Issues-Golf-Course-Tax-Assessments.pdf>

Journal of Property Tax Assessment & Administration - "Private Club Memberships, Real Property or Personal Property", 2008

<http://www.golfprop.com/wp-content/uploads/2016/06/Journal-of-Property-Taxation-Article.pdf>

NGCOA – How to Buy and Sell a Golf Course (appraisal and market analysis chapters) (2009)

American Bankruptcy Institute (ABI) Journal – "Restructuring Golf Courses & Country Clubs" – American Bankruptcy Journal, 1-2010

<http://www.golfprop.com/wp-content/uploads/2016/06/American-Bankruptcy-Journal-Article.pdf>

Club Managers Association of America – Management Series – "The True Cost of Renovations" (2008)

Co-Author for Urban Land Institute Book – **Residential Golf Community Development**

ASGCA "By Design" - Winter, 2010, Spring 2013, Fall, 2013

Club Director (NCA) - "Membership Success, It's all about Value" (March/April, 2009)

The Board Room, Regular Contributor

Golf Course Industry, Regular Contributor

Parks & Recreation, August, 2014, January, 2015, February, 2015

2017 NGCOA Presentation -

<http://www.golfprop.com/wp-content/uploads/2017/02/NGCOA-2017-Presentation-1.pdf>

2017 PGA Show Presentation -

<http://www.golfprop.com/wp-content/uploads/2017/01/PGA-Show-2017.pdf>

"Pay Me Now or Pay Me Later" – Board Room – 11-16 <http://www.golfprop.com/wp-content/uploads/2016/06/Board-Room-Dec-2016.pdf>

<http://www.golfprop.com/wp-content/uploads/2016/06/Board-Room-Dec-2016.pdf>

"If You Build it They Will Come" – Board Room – 9-16 <http://www.golfprop.com/wp-content/uploads/2016/10/If-You-Build-It-Will-They-Come-Board-Room-1.pdf>

<http://www.golfprop.com/wp-content/uploads/2016/10/If-You-Build-It-Will-They-Come-Board-Room-1.pdf>

"Time for a Rule Review?" – NCA Connect 4-16

http://www.golfprop.com/wp-content/uploads/2016/06/Hirsh_Rules_Reprint-NCA-3-2016.pdf

"Course Maintenance Specifications" – Board Room, 7-16

<https://issuu.com/boardroommagazine/docs/br070816magazine/r/52>

"A View from the Industry" – NGCOA Golf Business, 7-14 http://www.golfprop.com/wp-content/uploads/2016/06/LAH-MyTake-GB-June-2014_0.pdf

http://www.golfprop.com/wp-content/uploads/2016/06/LAH-MyTake-GB-June-2014_0.pdf

"Where do You want to Swim? – Board Room, 12-

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13 http://www.golfprop.com/wp-content/uploads/2016/06/LAH-BRMagWhereDoYouWanttoSwim_0.pdf

“Budget Season” – Board Room, 1-15
<http://www.golfprop.com/wp-content/uploads/2016/06/January-February-2015-Budget-Season.pdf>

“Does More Use Equal More Revenue?” - By Design, Fall, 2013 http://www.golfprop.com/wp-content/uploads/2016/06/By_Design_-_Issue_16_Fall_2013_-_Membership_models1.pdf

“Determining Renovation ROI” – Club Director, Fall 2014 http://www.golfprop.com/wp-content/uploads/2016/06/MX-2615N_20141003_121319.pdf

“Evaluating Your Community’s Golf Course” – Parks & Recreation, 8-14 http://www.golfprop.com/wp-content/uploads/2016/06/LAH-ParksRec-Evaluating-August2014_0.pdf

“Finding The Right Course for Golf Properties” - Scotsman Guide, August, 2014
<http://www.golfprop.com/wp-content/uploads/2016/06/HirshCOM0813.pdf>

“Market Analysis” - CMAA, 4-15
http://www.golfprop.com/wp-content/uploads/2016/06/Market-Analysis_-_Understanding-and-Responding-to-Your-Club%E2%80%99s-Market-CMAA.pdf

“Master Disaster” - Golf Course Industry, 4-15
<http://www.golfprop.com/wp-content/uploads/2016/06/Master-disaster-GCI-Golf-Course-Industry.pdf>

“Membership Success – It’s All About Value” – Club Director, 3-2009 http://www.golfprop.com/wp-content/uploads/2016/06/LAH-Club-Director-Its-All-about-Value_0.pdf

“What’s the Best Management Path?” – Recreation & Parks

1. http://www.golfprop.com/wp-content/uploads/2016/06/LAH-ParksRec-GCManagement-1-January2014_0.pdf

2. http://www.golfprop.com/wp-content/uploads/2016/06/LAH-ParksRec-GCManagement-2-February2014_0.pdf

“Re-Capitalize” – Board Room, 5-15
<http://www.golfprop.com/wp-content/uploads/2016/06/May-June-2015-ReCapitalize.pdf>

“Tick Tock” – Board Room, 3-15
<http://www.golfprop.com/wp-content/uploads/2016/06/March-April-2015-Tick-Tock.pdf>

“Understand & Enhance Course Value” – Golf Course Industry, 12-2014 <http://www.golfprop.com/wp-content/uploads/2016/06/Understand-and-enhance-course-value-GCI-Golf-Course-Industry.pdf>

Lecturer/Teacher

- ASGCA (Architects)
- Continuing Legal Education
- CMAA (Club Managers)
- Crittenden Conferences
- GCSAA (Superintendents)
- Golf Association of Philadelphia
- Golf, Inc.
- Golfweek Magazine,
- Harvard Law School
- MD, NE, NJ, PA Assessors Associations.,
- National Golf Course Owners Assn.,
- PA, NJ, MD, VA, MI Golf Course Owners
- Penn State University
- PGA of America,
- Univ. of PA (Wharton School)
- University of Florida
- University of Wisconsin,
- Urban Land Institute
- West Penn Golf Assn.

Qualified as expert witness in PA, NJ, NY, FL, MA, NH, CA, VA, NC, VT, TN

EDUCATION

Pennsylvania State University, B.A. 1978

RECENT EXPERT TESTIMONY

- *Hidden Valley Resort (dba Buncher Company, Buncher Resort & Hospitality Group, Hidden Valley Resort, LP and Hidden Valley Farm Inn, Inc.) v. Somerset County Board of Assessment Appeals*, No. 103, 104, 105 & 106 - Civil 2009, No. 1310 & 1311 - Civil 2010, Court of Common Pleas, Somerset County, Pennsylvania—Testified for property owner/taxpayer in November 2013.
- *Broad Run LLC v. County of Chester Board of Assessment Appeals*, No. 2012-11873-AB, No. 2012-11874-AB, No. 2012-11875-AB, No. 2012-11876-AB, No. 2012-11877-AB, No. 2012-11878-AB, No. 2012-11879-AB, No. 2012-11880-AB Court of Common Pleas, Chester County, PA, 2015 – Testified as consultant to tax payer
- *Pickering Valley (Thompson) v. Chester County Assessor*, Civ. No. 14-10968, Court of Common Pleas, Chester County, PA, Pennsylvania – Testified for school district in 2014 or 2015.
- *Thomas Gaughen v. United States*, Docket No. 1:09-cv-02488, U.S. Dist. Ct. for the Middle District of Pa., filed Dec. 16, 2009 – Testified for taxpayer.
- *Army-Navy Country v. City of Fairfax*, Docket No. CL-2010-1836, Fairfax Cir. Ct., filed Dec. 13, 2011 – Testified for Army-Navy.
- *Bunker Hill Golf Course, Inc. v. Franklin Twp.*, Docket No. 005050-2012, N.J. Tax Ct., filed Mar. 27, 2012 – Testified for taxpayer.
- *Hidden Creek Golf Club, LLC v. Egg Harbor Twp.*, Docket No. 004984-2013, N.J. Tax Ct., filed Apr. 1, 2013 – Testified for taxpayer.
- *Kohler v. Village of Kohler*, Docket No. 2013-cv-000468, Wis. Cir. Ct., filed June 19, 2013 – Testified for Village of Kohler.
- *Bosque Canyon Ranch v. IRS Commissioner, No. 16-60068 (Appeal) US Tax Court – Testified for taxpayer*
- *RTJ LLC v. Prince William County Bd. Of Supervisors*, CL 10-7666, Va. Cir. Ct. settled November 9, 2013 – Deposition.
- *In re MDM Golf, LLC*, Docket No. 14-br-21565, U.S. Bankruptcy Ct. for the District of Conn., filed Aug. 4, 2014 – testified for Connecticut General Life Insurance Company.
- *Lizza v. N.J. Nat’l Golf Club*, Docket No. L-000866-15, N.J. Sup. Ct., filed Apr. 6, 2015 – deposed in dispute over membership refund, testified in April, 2017 for NJ National.
- *Metropolitan Government of Nashville and Davidson County v. Assessment Appeals Commission and Richland Country Club*, Docket No. 15-1166-III, Tenn. Chancery. Ct., filed July 27, 2016 – Testified for Richland CC in tax assessment appeal.
- *Army-Navy Country v. City of Fairfax*, Docket No. CL-2015-17941, Fairfax Cir. Ct.,—Testified for Army-Navy, July, 2017.
- *Sleepy Hollow Country Club v. Town/Village of Ossining, Town of Mt. Pleasant, Briarcliff Union Free School District*, 2012, 2013, 2014, 2015, 2016, Supreme Court, State of New York, County of Westchester – October, 2019

Representative Assignments

Abacoa Golf Club	FL	Bonita Bay East and Bonita Bay West	FL
Abbey Golf Links	RI	Bosque Canyon Ranch	TX
Airport GC & Mentel Memorial GC	OH	Boston Golf Club	MA
Allegheny Country Club	PA	Boston Mills Ski Resort	OH
Alpharetta Country Club	GA	Boulder Creek Golf Club	OH
Alsatian Golf Club	TX	Boulder Pointe Golf Club & Banquet Center	MI
Amelia Island Resort	FL	Brae Burn Country Club	NY
Anthem Golf & Country Club	AZ	Brandt Distributors Property	PA
Applecross Country Club	PA	Brandywine Country Club	OH
Applewood Golf Course	CO	Briarwood Golf Club	LA
Army Navy Country Club	VA	Brick Landing Golf & Country Club	NC
Arrowhead Golf Club	CO	Bristol Harbor Golf Course & Marina	NY
Arrowhead Golf Club	PA	Bristow Manor Golf Club	VA
Ashbrooke Golf Course	NJ	Brookfield Country Club	GA
Attitash Resort	NH	Brookside Country Club	PA
Augustine Golf Club	VA	Bucks County Country Club	PA
Back Creek Golf Course	DE	Bulle Rock Golf Club	MD
Baiting Hollow Club	NY	Bulls Bay Golf Club	SC
Baker Hill Golf Club	NH	Bulls Bridge Golf Club	CT
Balcones Country Club	TX	Bullseye Country Club	WI
Bald Head Island Club	NC	Bunker Hill Golf Course	NJ
Ballen Isles Country Club	FL	Burnt Pine Golf Club	FL
Ballentrae Country Club	FL	Butter Valley Golf Port	PA
Baltimore Public Golf	MD	Calusa CC	FL
Bandon Dunes Golf Resort	OR	Camelback Ski Area & Camelback Water Park	PA
Bartram Trail Golf Club	GA	Camillus Country Club	NY
Battleground Country Club	NJ	Camino Del Mar Country Club	FL
Bayonne Golf Club	NJ	Canyon Club	NY
Bayou Barriere Golf Club	LA	Cape Neddick Country Club	ME
Bayside Resort Golf Club	DE	Carolina National Golf Club	NC
Beachview Golf Club & Bay Beach Golf Club	FL	Carroll Valley Resort	PA
Beacon Hill Golf Club	VA	Carter Plantation Golf Course	LA
Bear Brook Golf Club	NJ	Cascades of Texas	TX
Beaver Brook Golf Course	NJ	Casperkill Country Club	NY
Bedford Springs Golf Course	PA	Castlewoods Golf Club	MS
Beechwwoods Golf Course	PA	Caves Valley Golf Club	MD
Bella Vista Golf Club	PA	Cedar Crest Square	PA
Bensalem Country Club	PA	Century Country Club	NY
Bent Creek Country Club	PA	Chandler Park Golf Course	MI
Bent Tree Golf Club	OH	Charles T. Myers Golf Course	NC
Bergen Hills Country Club	NJ	Charlotte Country Club	NC
Berkleigh Country Club	PA	Chartiers CC	PA
Bethany Dunes Golf Course	DE	Chartwell Country Club	MD
Bildarth on the Guadeloupe Golf Club	TX	Cherokee Valley Golf Club	SC
Birdsfoot Golf Course	PA	Cherry Creek Golf Club	PA
Birkdale Country Club	VA	Cherry Creek Golf Club	NY
Bishop's Bay Country Club	WI	Chesapeake Hills Golf Course	MD
Bison Run Golf Course	NY	Chester Valley Golf Club	PA
Bittersweet Golf Club	IL	Chisel Creek Golf Course	PA
Black Bear Golf Club	WI	Cimarrone Golf Club	FL
Black Hawk Golf Course	IL	Clearbrook GC	NJ
Black Oak Golf Club, LLC	NJ	Cleghorn Plantation Golf & Country Club	NC
Blackhawk Golf Club	TX	Cliff Park Inn Lodge and Golf Course	PA
Blackhawk Golf Course	PA	Club At Pelican Bay	FL
Blackledge Country Club	CT	Cobblestone Creek Country Club	NY
Blackthorne Country Club & Blackthorne Estates, Inc.	PA	Colbert Hills Golf Club	KS
Blackwolf Run Golf Club	WI	Coldwater Springs Golf Course	AZ
Bloomingdale Golfer's Club	FL	Colleton River Plantation Club	SC
Blue Bell Country Club	PA	Collins Hill Golf Club	GA
Blue Heron Pines Golf Club	NJ	Collins Park Golf Course	OH
Blue Mountain Golf Club	PA	Colonial Country Club	TN
Blue Mt. View Golf Course	PA	Colts Neck Golf Club	NJ
Blue Ridge Shadows Golf Club	VA	Columbia Country Club	MO
Blue Rock Country Club	CA	Concord CC	NH
Bolder Hill Golf & Country Club	RI	Cool Creek Golf Club	PA
Bon Air Golf Course	PA	Cool Springs Golf Course	WV
Bonaventure Golf Club	FL	Copper Mill Golf Club	LA
		Cotton Ranch Golf Club	CO
		Country Club of Castle Pines	CO

Representative Assignments

Country Club of Hershey & South Course	PA	Four Seasons Golf Course	PA
Country Club of Maryland	MD	Four Streams Golf Club	MD
Country Club of Meadowlakes	TX	Fowler's Mill Golf Course	OH
Country Club of Meadville	PA	Fox Fire Golf Club (proposed)	PA
Country Club of York	PA	Fox Ridge Golf Club	IA
Crescent Golf Course	NC	Freezeland Resort - Proposed	VA
Crescent Pointe Golf Club	SC	French Creek Golf Club	PA
Crosby Club	CA	Fresh Meadow Golf Club	IL
Cross Creek Golf Club	MD	Frog Hollow Golf Club	DE
Cross Pines Ranch	TX	Fyre Lake West Golf Club	IL
Crossgates Golf Course	PA	Galen Hall Golf Club	PA
Crotched Mountain Ski Resort	NH	Galloping Hills Golf Course	NJ
Crystal Lake Golf Course	MN	Gardiner's Bay Country Club	NY
Cumberland Cove Golf Course	XX	Garrisons Lake Golf Course	DE
Cypress Creek Country Club	FL	Gaylord Springs Golf Links	TN
Cypress Point Country Club		Geneva Farms Golf Course	MD
Honey Bee Golf Club	VA	Geneva National Golf Club	WI
Dallas National Golf Club	TX	Germantown Country Club	TN
Dataw Island Club	SC	Gettysvue Country Club	TN
Daufuskie Island Club & Resort	SC	Glen Arven Country Club	GA
David L. Baker Memorial Golf Course	CA	Glendale Golf Course	IL
Deer Creek at Meadow Ranch	CO	Glenlakes Golf Club	AL
Deer Creek Golf Club	KS	Glenwoodie Golf Course	IL
Deer Point Golf Course	PA	Golden Eagle Country Club	FL
Deer Run Golf Club	PA	Golden Gate GC	FL
Deer Valley Golf Course	PA	Golden Oaks Country Club	PA
Deerfield Country Club	DE	Golden Pheasant Country Club	NJ
Delray Country Club	FL	Golf at The Bridge	NY
Detwiler Golf Course	OH	Golf Club at Cape Cod	MA
Diamond Hill Golf & Country Club	FL	Golf Club at Felicita	PA
Diamond Run Golf Club	PA	Golf Club of New England	NH
Dominion Valley Country Club		Golf Club of Oklahoma	OK
Regency at Dominion	VA	Golf Club of West Virginia	WV
Downingtown Country Club	PA	Golf Club, Front Royal	XX
DuBois Country Club	PA	Goodwin Golf Course	CT
Due Process Golf Club	NJ	Grand Blanc Country Club	MI
DuPont CC	DE	Grande Oaks Golf Club	FL
Dunes West Golf Club	SC	Great Bear Golf Club	PA
Dutchess Golf & Country Club	NY	Great Gorge Country Club	NJ
Eagle Brook Country Club	IL	Great Bay Country Club	NJ
Eagle Lake Golf Club	NJ	Green Hills Golf Course	PA
Eagle Oaks Golf & Country Club	NJ	Greencastle Greens Golf Club	PA
Eagle Pines/Shore Oaks Golf Club	NJ	Greystone Golf Club	TN
Eagle's Landing Country Club	GA	Grossinger's Resort & Golf Course	NY
Eagle's Pointe Golf Club	SC	Gunpowder Golf Course	MD
East Orange Golf Course	NJ	Hampshire CC	NY
Eastwood Golf Club	FL	Hampton Hills Golf & Country Club	NY
Echo Valley Country Club & Development	IA	Hampton Island	GA
Elmridge GC, Pequot GC, Norwich Golf Club	CT	Hampton Village Golf Club	GA
Emerson Golf Club & Valley Brook Golf Club	NJ	Harborage Yacht Club	FL
Equinox Golf Club	XX	Harbour Pointe GC	WA
Evergreen Golf Club	PA	Harrisburg North Golf Resort	PA
Fairfax National Golf Club	VA	Hartefeld National Golf Club	PA
Fairway Golf Center	NJ	Hawk Lake GC & Honey Run GC	PA
Falcon Ridge Golf Club	TN	Hawk Pointe GC	NJ
Farmstead G & CC	NJ	Hawkes Prairie GC	WA
Feather Sound Country Club	FL	Haworth Country Club	NJ
Felicita Resort and Lands	PA	Hawthorns Golf and Country Club	IN
Fenway Golf Club	NY	Hayfields CC	MD
Ferncroft Country Club	MA	Heartland Golf Club	CA
Fiddlers Creek Golf Club	FL	Heatherwoode Golf Club	OH
Fiddler's Elbow Country Club	NJ	Hedingham Golf Club	NC
Fieldstone Golf Club	DE	Heidelberg Country Club	PA
Fine Distributing Center	FL	Hercules Country Club	DE
Flatbush Golf Course	PA	Heritage Country Club	PA
Fleming Island Plantation Golf Course	FL	Heritage Creek Golf Club	PA
Forest Park Golf Course	MO	Heritage Golf Course	NJ
Forrest Crossing Golf Course	TN	Heritage Hunt GC	VA
Forsgate Country Club	NJ	Hermitage Golf Course	TN
Fountains G & CC	FL	Hershey Golf Club	PA

Representative Assignments

Hidden Creek Country Club	VA	Links at Gettysburg	PA
Hidden Creek Golf Club	FL	Little Creek Par 3 Golf Course	PA
Hidden Valley Ski Area	MO	Little Elk Horn Creek - G.C.	KY
Hidden Valley Four Seasons Resort	PA	Little Mill Country Club	NJ
High Point Golf Course	NJ	Loch Raven Golf Club	MD
Highland Park	IL	Locust Hill Golf Club	WV
Highlands Golf & Supper Club	KS	Long Island National Golf Club	NY
Highlands Golfers' Club	VA	Lost Lake Golf Club	FL
Hiland Golf Course	NY	Lulu Country Club	PA
Hilltop Golf Course	MI	MacArthur Golf Club	FL
Holiday Hills GC	MO	Macoby Run Golf Course	PA
Holliday Hills	PA	Mad River Mountain Ski Area	OH
Hollow Creek Golf Club	MD	Mainland Golf Course	PA
Hollow Creek Golf Course	MD	Majestic Oaks Golf Course	MN
Honey Run Golf Club	PA	Majestic Ridge Golf Courses	PA
Hopewell Valley GC	NJ	Manchester Country Club	VT
Host Farm Resort Golf Course	PA	Manhattan Woods Golf Club	NY
Hudson National Golf Club	NY	Manor Resort/Poplar Hills Golf Course	VA
Hunt Valley Golf Club	MD	Mansion Ridge, The Golf Club at	NY
Hunters Run Country Club	FL	Maryland National Golf Club	MD
Huntsville Golf Club	PA	Mason Dixon Country Club	PA
Hyatt Hills GC	NJ	Mason-Dixon Golf Course	PA
Ibis Golf & Country Club	FL	Matheson Greens	MI
Imperial Golf Club	FL	McGregor Links Country Club	NY
Indian Lakes Country Club	IL	Meadowbrook Country Club	OK
Indigo Lakes Golf Club	FL	Meadowink Golf Course	PA
Indian Summer CC	WA	Meadowlakes Country Club	TX
Inniscrone Golf Club	PA	Meadowlands Country Club	PA
Inverrary Country Club	FL	Meadowlands Golf Club	NC
Irem Golf & CC	PA	Meadowlark Golf Course	CA
Iron Valley Golf Club	PA	Metedeconk National Golf Club	NJ
Ironwood Golf Club	NY	Micke Grove Golf Links	CA
Island's End Country Club	NY	Mid South Golf Club	NC
Isleworth Golf & Country Club	FL	Mid-Atlantic Golf Course at Broad Run	VA
Ivy Hills Country Club	OH	Middle Island Country Club	NY
Jackson Valley National Golf Club	NJ	Middleburg Country Club	VA
Jones Creek Golf Club	GA	Mid-South Golf Club	NC
Keney Golf Course	CT	Mill Creek Golf Club	IL
Keswick Club	VA	Mill Creek Golf Club	NY
Kingsbarns Golf Links	UK	Mission Hills Country Club	IL
Kirkwood National Golf Club	MS	Mission Inn Golf & Tennis Resort	FL
Kiskiack Golf Club	VA	Mississippi National Golf Club	MS
Kissimmee Oaks Golf Club	FL	Mizner Country Club	FL
Kittanning Country Club	PA	Moccasin Run Golf Course	PA
Kohala Preserve	HI	Montclair Golf, Tennis & Swim Club	VA
Kona Country Club	HI	Morelands Golf Links	VA
Lago Vista Club & Resort	TX	Mount Snow Grand Summit Hotel	VT
Lake Arbor Golf Club	MD	Mountain Branch Golf Club	MD
Lake Breeze Golf Course	WI	Mountain Creek Ski Area	NJ
Lake Hills Golf Club	IN	Mountain Ranch Golf Club	AR
Lake Jovita Golf Club	FL	Mountain Ridge CC	NJ
Lake of Isles Golf Course	CT	Mountain Valley Golf Course	PA
Lake Powell Residential Golf Community	FL	Mt. Snow Resort	VT
Lake Toxaway Golf Club	NC	Musket Ridge Golf Club	MD
Lake View Country Club	PA	Mystic Creek Golf Club	MI
Lakes of Arlington	TX	Nashboro Golf Club	TN
Lakeview Country Club & Development	PA	Natural Bridge Golf Club	VA
Lakewood Ranch Golf & Country Club	FL	Naval Surface Weapons Center Golf Course	MD
Lanier Golf Club	GA	Newcastle GC	WA
Las Vegas Golf Club	NV	New Holland Woodlands	PA
Latrobe Country Club	PA	New Jersey National Golf Club	NJ
Lebanon Valley Golf Course	PA	North Hills Country Club	PA
Legend of the Lakes	MI	North River Club of Beaufort, NC	NC
Legends, Heritage & Oyster Bay	SC & NC	Northampton Valley Country Club	PA
Lehigh Country Club	PA	Northshore Country Club	TX
Lemon Bay Golf Club	FL	Oak Grove Golf Club site	IL
Liberty Forge Golf Course	PA	Oak Harbor Golf Club	LA
Lighthouse Sound Golf Course	MD	Oak Terrace Country Club	XX
Limerick Golf Club	PA	Oakhurst Country Club	OH
Lincoln Oaks Golf Course	IL		

Representative Assignments

Oakhurst Links	WV	Reunion Resort and Club	FL
Ocean Breeze GC	FL	Revolution Park Golf Course	NC
Ocean Ridge Plantation	NC	Reynolds Park Golf Course	NC
Oceanview Golf Course	VA	Richland Country Club	TN
Odessa National Golf Club	DE	Rich Valley Golf Club	PA
Old Corkscrew Golf Club	FL	Ridgeview Country Club	PA
Old Natchez Country Club	TN	Ridgeway Country Club	TN
Old Silo Golf Course	KY	Ritz Carlton Golf Club	FL
Old South Country Club	MD	Ritz Carlton Golf Club & Spa	VA
Olde Homestead Gold Club	PA	River Crest Country Club	PA
Olde Stonewall Golf Club	PA	River Downs Golfer's Club	MD
Olympia Hills Golf Course	TX	River Forest Country Club	PA
Ottawa Park Golf Course	OH	River Islands Golf Club	TN
Over Lake Golf Course & Land Dev.	PA	River Oaks Golf Club	NY
P.B. Dye Club at Urbana	PA	River Oaks Golf Plantation	SC
Paa Ko Ridge Golf Club	NM	River Vale Country Club	NJ
Painted Desert Golf Club	NV	River Winds Country Club	NJ
Palm Desert Country Club	CA	Riverfront Golf Club	VA
Palm-Aire Country Club	FL	River's Bend Golf Club	VA
Palmer Park Golf Course	MI	Riverwinds Golf Course	NJ
Paoli Peaks Ski Area	IN	Riverwood Golf Club	NC
Par Line Golf Course	PA	Robert Trent Jones Golf Club	VA
Park Hill Golf Course	CO	Rouge Park Golf Course	MI
Pascack Brook Golf Course	NJ	Royal American Golf Links	OH
Paxtuxent Greens GC	XX	Royal Oak Country Club	OH
Pebble Creek Club	SC	Royal Oaks Golf Course	PA
Peconic Bay Golf, LLC (Long Island National GC	NY	Royal Ottawa Golf Club	CA
Pelican's Nest Golf Club	FL	Royal Poinciana Golf Club	FL
Penn Forest Inn & Country Club	PA	Roynce Brook Golf Club	NJ
Pete Dye Golf Club	WV	Ruffled Feathers Golf Club	IL
PGA Golf Club	FL	Running Deer Golf Club	NJ
PGA Village San Antonio	TX	Saddlebred Golf Club	WV
Pikewood National Golf Club	WV	Sand Creek Country Club	IN
Philadelphia Country Club	PA	Sandy Ridge Golf Course	NJ
Philmont Country Club	PA	Sapphire Mountain Golf Club	NC
Pilgrim's Oak Golf Course	PA	Saratoga National Golf Club	NY
Pine Barrens Golf Club	NJ	Savannah Quarters Country Club	GA
Pine Creek Golf Course	TN	Scenic Hills Country Club	FL
Pine Needles, Inc.	NC	Schuykill Country Club	PA
Pinery Country Club	CO	Scotland Run Golf Club	NJ
Plainfield CC	NJ	Sea Trail Plantation Golf Club	NC
Plateau Club	WA	Serenoa Golf Club	FL
Plantation Golf Club	NC	Shackamaxon Golf & Country Club	NJ
Pleasant Valley Golfers Club	VA	Shadow Isle Golf Club	NJ
Pleasant View Retirement Community	PA	Shadow Wood Country Club	FL
Pocono Manor Golf Club	PA	Shalimar Pointe Golf & Country Club	FL
Polo Trace Golf Club & Cypress Creek Golf Club	FL	Shandin Hills Golf Course	CA
Port LaBelle Inn & Oxbow Golf Course	FL	Sharks Tooth Golf Club	FL
Port Royal Golf Resort	SC	Shawnee Inn & Golf Resort	PA
Potomac Ridge Golf Club	MD	Shelter Harbor Golf Club	RI
Poxabogue Golf Course	NY	Shenandoah Valley Golf Course	VA
Presidential Golf Course & Hill Crest Country Club	FL	Sherbrooke Golf & Country Club	FL
Prince William County Golf Course	VA	Shipyards Golf Resort	SC
Quail Creek C.C.	FL	Silver Creek CC	PA
Quicksilver Golf Club	PA	Silver Springs Golf Club	PA
Rackham Golf Course	MI	Silverhorn Golf Club	OK
Radnor Valley Country Club	PA	Skippack Golf Course	PA
Radley Run CC	PA	Skyview Golf Club	NJ
Rancocas Golf Club	NJ	Sleepy Hollow Country Club	NY
Raspberry Plains Golf Course	VA	Smoky Mountain Golf Club	NC
Reading Country Club	PA	Snow Creek Ski Area	MO
Red Eagle Golf Club	NM	Somerset Golf Club	VA
Redmond Ridge GC	WA	South Hills Golf Club	PA
Refuge G & CC	AZ	South Riding Golfers Club	VA
Regent's Glen Country Club	PA	Spring Brook Country Club	NJ
Renaissance Park Golf Course	NC	Spring Creek Golf Club	PA
Reston National Golf Club	VA	Spring Lake Golf Club	NY
		Spring Meadow Farm Golf Club	IN
		Springwood Golf Club	PA
		St. Annes Golf Club	DE

Representative Assignments

St. Ives Golf Club	MI	The Woodmere Club	NY
St. James Bay	FL	Thistle Golf Club	NC
St. Peters Golf Course	MO	Thorncreek Golf Course	CO
State College Elks Club	PA	Three Little Bakers Golf Club	DE
Sterling Country Club	MA	Tiger Point Golf Club	FL
Stonebridge Country Club	LA	TPC of Heron Bay	FL
Stonebridge Golf Club	TN	TPC of Tampa Bay	FL
Stonebridge Golf Club of New Orleans	LA	TPC of Eagle Trace	FL
Stonehedge Country Club	PA	TPC at Wakefield Plantation	NC
Stonehenge Golf Club	TN	TPC of Michigan	MI
Stonewall Golf Club	VA	TPC of Virginia Beach	VA
Stonewall Golf Club (Links Course)	PA	TPC Piper Glen	NC
		TPC Prestancia	FL
Sugarloaf Golf Club	PA	Treasure Lake Golf Club	PA
Summit Country Club	KY	Treyburn Country Club	NC
Suncrest Golf Course	PA	Trillium Links	NC
Sunnybreeze Palms Golf Course	FL	Trophy Lake GC	WA
Swan Point Yacht & Country Club	MD	Trout Brook Golf & Country Club	NJ
Swansea Country Club	MA	Trump National Golf Club Bedminster	NJ
Taberna Country Club	NC	Trump National GC Westchester	NY
Talamore Golf Club at Oak Terrace	PA	Tudor Hall Village Golf Course	MD
Tall Oaks at Reston, LLC	VA	Turnberry Isle Yacht Club	FL
Tallgrass Country Club	KS	Turtle Creek Golf Course	NJ
Tallwood County Club	CT	Twin Pines Golf Course	IA
Tamarack Golf Club	IL	Twining Valley Golf Club	PA
Tamarack Golf Club	ID	Twisted Dune Golf Club	NJ
Tanglewood Country Club	OH	Uniontown Country Club	PA
Tanglewood Golf Course	PA	University of Connecticut Golf Club	CT
Tattersall Golf Club	PA	Valley Brook Golf Club & Emerson Golf Club	NJ
Temple Hills Country Club	TN	Valley of the Eagles GC	OH
Tennessee National Golf Club	TN	Vellano Country Club	CA
Tesoro Golf Club	FL	Victoria National Golf Club	IN
The 1809 Club	GA	Village Green Golf Club	PA
The Apawamis Club	NY	Virginia National Golf Club	VA
The Bala Golf Club	PA	Virginia Oaks Golf Club	VA
The Bay Club at Mattapoisset	MA	Vista Royale Golf Club	FL
The Beach Club	MD	Waccabuc Country Club	NY
The Bear's Club	FL	Walden Country Club	MD
The Bedford Springs Golf Club	PA	Washington G & CC	VA
The Belfrey Golf Course	NY	Washington National GC	WA
The Blue Shark Golf Club at South Ocean	Bahamas	Watertown Country Club	WI
The Bog Golf Club	WI	Westchester Country Club	NY
The Bridges Community	PA	Westfields Golf Club	VA
The Club at Cordillera	CO	Weston Hills Country Club	FL
The Club at Nevillewood	PA	Westover Golf & Country Club	PA
The Club at North Creek	MS	Westwinds Golf & Country Club	MD
The Cotton Ranch Club	CO	Whispering Woods Golf Club	PA
The Course at Westland	FL	Whistling Straits Golf Club	WI
The Deerwood Country Club	FL	White Hawk Golf Club	OK
The Dominion Club at Wyndham	VA	Whitetail Golf Course	PA
The Dunes at Palm Beach (Emerald Dunes) Golf Club	FL	Whitetail Ski Area	PA
The Easton Club	MD	Wildcat Mountain Ski	NH
The Golf Professionals Club	SC	Wild Quail G & CC	DE
The Governors Club	TN	Williamsburg National Golf Course	VA
The Great Outdoors Golf Club	FL	Willow Creek Golf Club	SC
The Inverness Country Club	AL	Willow Creek Golf Course	IA
The Lawrenceville School Golf Course	NJ	Willow Ridge Country Club	NY
The Legends Golf Club	SC	Windermere Country Club	FL
The Links at Gettysburg	PA	Windtree Golf Club	TN
The Links Golf Course	IN	Windyke Country Club	TN
The P.B. Dye Club at Urbana	PA	Winged Foot Golf Club	NY
The Pines Golf Course at Paa-Ko	NM	Wintergreen Resort & Country Club	VA
The Plantation at Leesburg	FL	Wolf Hills Golf Course	KY
The Ranch Golf Club	MA	Woodcrest Country Club	NJ
The Ridge at Back Brook	NJ	Woodmont Country Club	FL
The Stonyridge	OH	Woodmoor Pines Golf & Country Club	CO
The University Club	LA	Worthington Manor Golf Club	MD
The Virginian Club	XX	Wren Dale Golf Club	PA
The Woodlands	MI	Wyncote Golf Club	PA
		Wyndemere Country Club	FL

